## HESS THENEXT FIVE YEARS

### coach, develop and motivate my team

> I will make time to provide constructive feedback to improve performance

> I will ensure development plans are created for each individual

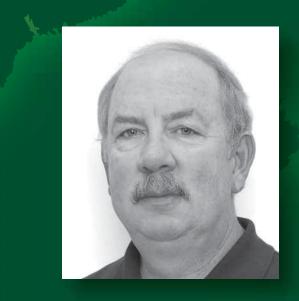
> I will create space to put development plans into action





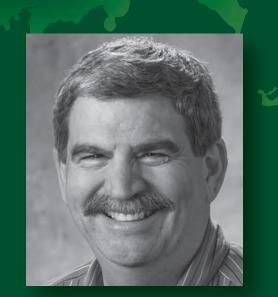




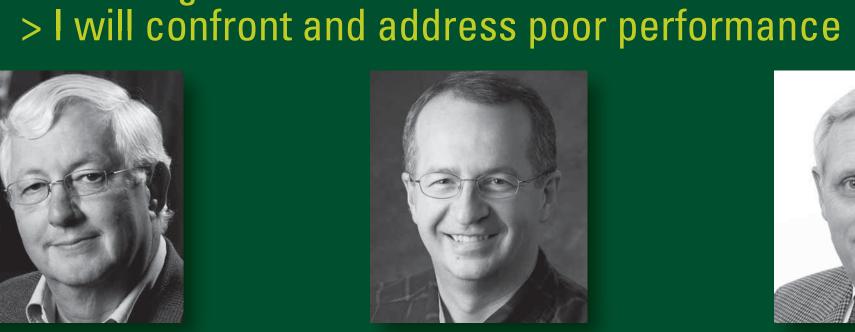




# > I will create an organization that is open to change

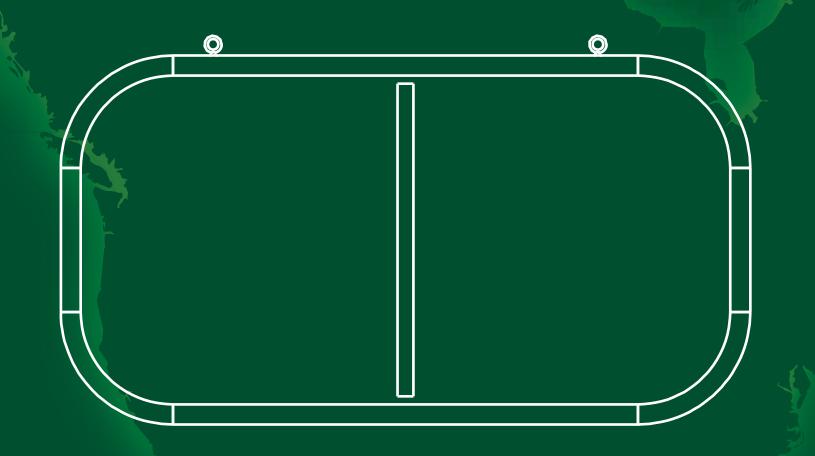






> I will identify and recruit talented people



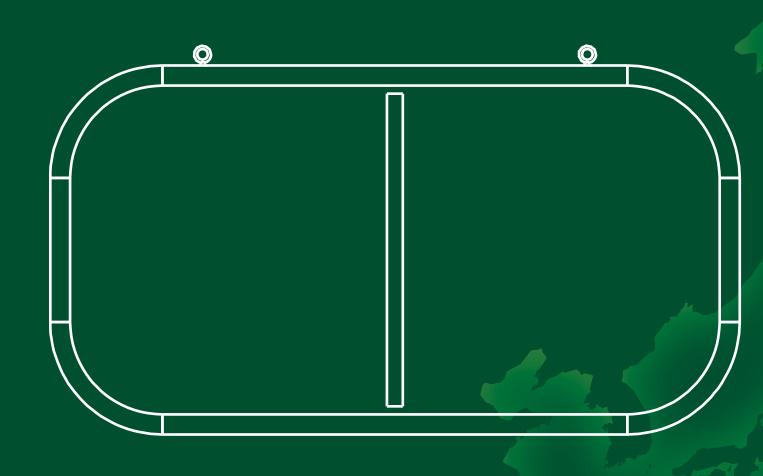


### create a collaborative environment that inspires innovation

> I will treat people with fairness and respect

> I will proactively encourage fresh ideas and creative solutions

> I will create a spirit of openness



















build an organization that is capable of dealing with the future





### develop strong internal and external customer/partner relationships

> I will deliver the highest level of customer satisfaction

> I will engage business partners to create mutual value

> I will create and sustain long-term relationships

set and articulate a clear and compelling purpose and direction

> I will articulate the vision and strategy

> I will call others to action

> I will set clear goals and objectives